

# Grain

## Frequently Asked Questions

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**Q:**

**I want to put in a grain offer at a specific price, delivery period and bushel amount. Is that possible?**

**A:**

Yes we are able to take all your information at any of our locations and have that standing offer in. Once that offer hits we will then mail out the contract for your signature. This offer can be changed or removed at any time. Any grain offers in CFE is available to hit during both day and night trade.

**Q:**

**When I sell my grain to CFE, how and where can I pick up my grain check?**

**A:**

You are able to pick up a check at anyone of our locations whether you hauled that grain into that location or not. We can certainly mail the check also and we do have the option if you would like to have the proceeds deposited directly into your account.

**Q:**

**Does CFE make more money when the market goes up after I sold them my bushels?**

**A:**

No CFE is a true hedging company. When you sell your bushels to CFE we immediately go and hedge those same bushels on the futures market to avoid any market loss, we do carry some interest on margin call for the grain but takes out the futures risk once the grain is hedged. We utilize electronic trading so this is done immediately after we purchase your grain to avoid any lapse.

**Q:**

**I want to sell some grain, but don't want the income at this time. What can I do?**

**A:**

CFE allows the producer to sell grain today then defer it to a time frame of their choice.

**Q:**

**Why do the spreads between locations and processor vary?**

**A:**

CFE bases their location cash prices off the best available market less freight and margin. Sometimes throughout the year the location spreads will change as the market changes along with usage at our feed mills, rail loadout and end user.

*Questions Continue...*

**Q:**

**I need to sell some grain today, but I think the market will go up. What options do I have?**

**A:**

CFE has two options that you can utilize as CFE producers. First option would be to take advantage of the CFE Extended Price Contract. This contract allows you to still be long futures at a minimal cost, avoid storage and receive advance dollars on your sale. Second option would be to sell your grain and buy it back on the futures market. CFE has two licensed commodity brokers on staff to help you through that process if you wish to open a broker account through CFE.

**Q:**

**What other grain contracts does CFE offer?**

**A:**

Hedge to Arrive, Offer Contracts, Extended Price Contracts, Accumulator Contracts, Bonus premium contracts, grain marketing pool. All of the grain contracts CFE offers is listed under the Contracts portion of this website. Our locations staff would be happy to answer any questions you may have along with any member of the grain staff.

**Q:**

**Does CFE buy my grain after the market closes at 1:15 pm.**

**A:**

Yes, we typically look to pre hedge some bushels for anticipated purchases after the market closes to avoid market risk. In the event the futures market is limit up or down or nearly limit up or down, we may be out of the market at that time, but on a normal market day we will buy your grain after the market close.