

Cooperative Farmers Elevator

Position Description & Accountability

DATE: May 7, 2019

JOB TITLE: Swine Production Specialist

REPORTS TO: Swine Sales Manager

DEPARTMENT: Feed

LOCATION: George/Rock Valley Area

CLASSIFICATION: Full time

Position Objective

To develop, manage, and grow the swine feed business of Cooperative Farmers Elevators customers in a manner that will optimize the cooperative's market share and savings, improve the cooperative's efficiency, help achieve the cooperative's mission and goals, and result in outstanding customer service.

Position Responsibilities

Swine Production Specialist

- Grow the swine feed business and provide profitability to the producer and CFE
- Communicate with the other sales team members and help provide service to the swine system
- Oversee managed barns for CFE
- Grade weaners/feeders when new pigs come in
- Walk through managed barns checking for pig health and barn maintenance
- Mark fat hogs for market
- Work directly with labors of the managed barns
- Maintain high level of competency and goals in the swine feed business
- Work with producers to increase feed business for CFE
- Provide and perform duties as needed to meet goals of the group
- Increase market share and continue positive feedback to CFE
- Assist with coordination of pig flows to current feed customers
- Secure swine facilities to grow CFE feed business

Inform supervisor of outstanding conditions

- Inform your supervisor of potential problems or potential new business opportunities directly or indirectly related to your department

Safety and Compliance

Uphold cooperative policies

- Uphold all cooperative policies
- Employee safety meetings, etc. held as required or scheduled in conjunction with Safety Director or location

Other Duties

Perform other duties as assigned by management

- Favorable feedback is received from all department managers when assigned to perform or assist with other duties and responsibilities in those departments

- Attitude consistently mirrors the company image and promotes fellow employee teamwork
- Present a professional image through words, actions and personal appearance

Basic Qualifications

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Degree in Swine Management, Swine Production and/or equivalent education and experience in the field or in a related area
- Knowledge of Microsoft Office and Excel software
- Excellent oral and written communication skills
- Detailed organizational skills
- Ability to manage multiple projects at a time and demonstrate good attention to detail

Physical Demands

While performing the duties of this Job, the employee is regularly required to use hands to finger, handle or feel and talk or hear. The employee is frequently required to walk and reach with hands and arms. The employee is occasionally required to stand, sit, stoop, kneel, crouch, or crawl. The employee must occasionally lift and/or move up to 50 pounds. Specific vision abilities required by this job include close vision, distance vision, color vision, peripheral vision, depth perception and ability to adjust focus.

Employee signature below constitutes employee's understanding of the requirements, essential functions and duties of the position.

Employee (Print & Sign): _____ Date: _____